## Sales Executive

@Relox Diagnostics Pvt. Ltd [www.reloxlabs.com]

Employment Type: Full time

**Location:** Ahmedabad **Apply within** 30 days

Salary/Stipend: 15-20k depending on capabilities

Experience: 0-1 years

## **Roles & Responsibilities**

Ideal candidate shall be expected to:

- Serve customers by selling products and meeting customer needs.
- Services existing accounts, obtains orders, and establishes new accounts by planning and organising daily work schedules to call on existing or potential sales outlets and other trade factors.
- Submit orders by referring to price lists and product literature.
- Keep management informed by submitting activity and results reports, such as daily call reports, weekly work plans, and monthly and annual territory analyses.
- Monitor competition by gathering current marketplace information on pricing, products, new products, delivery schedules, and merchandising techniques.
- Recommend changes in products, service, and policy by evaluating results and competitive developments.
- Resolve customer complaints by investigating problems, developing solutions, preparing reports, and making recommendations to management.
- Should be Ready to travel across Gujarat
- Must have a two-wheeler

## **How to Apply**

Applicants can email their resume at <a href="mailto:alap@reloxlabs.com">alap@reloxlabs.com</a>