Customer Success Consultant

@Shipturtle Apps Pvt. Ltd. [https://www.shipturtle.com/]

Employment Type: Full-time Location: Ahmedabad, Gujarat

Apply within 30 days

Salary/Stipend: Industry standards + generous ESOPs

Experience: 0-3 years, graduate or PG from tier 1 or tier 2 college

Roles & Responsibilities

Acquire new customers through different channels and partnerships.

- Be the front face of the organization for the client across the entire journey of Lead generation, Customer Acquisition, Onboarding and Support.
- Work on Digital Marketing avenues SEO / SEM / Linkedin/Insta Ads / Partnerships etc.
- Tracking and reporting performance using appropriate metrics.
- Speak directly to consumers, and understand what they are looking for.
- Work closely with the Product and Tech team to build awesome features.

How to Apply

Applicants can drop their resumes at team@shipturtle.com