

## **Relationships Executive**

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**Employment Type: Full-time**

**Location:** Remote/ Mumbai (Chembur)/ Ahmedabad

**Apply within** 30 days

**Salary/Stipend:** TBD

**Experience:** 2-3 Years B2C sales Experience

## **Roles & Responsibilities**

Sales:

- Providing customers with information on products, services & offers
- Take calls from customers and do outbound calling
- Identifying customer needs and suggesting right services and ensuring seamless customer experience
- Taking customer calls and solving queries

Data entry:

- Ensure the operational data is cleaned up and stacked well in the database and CRM

Marketing:

- Ensure the company latest marketing material is available on the various sales channels

## **Candidate qualification:**

- The candidate should be 12th Pass with 1 - 6 years of experience in sales / Telecaller and should have Lead Generation, Outbound/Cold Calling and Domestic Calling skills.
- For Remote location jobs, the candidate should have a Laptop and proper wifi
- The candidate should be hands-on with computer operation i.e should know MS office, Excel, word, ppt, internet etc

## **Perks & Benefits:**

- Annual Salary Inr 1-3 lac based on the candidate
- Incentive and perks based on the achievement of sales target and other KPIs
- Mobile/ data recharge
- Flexi working
- Training

## **How to Apply**

Applicants can send their resume to [ruchi@staffurs.com](mailto:ruchi@staffurs.com)