

Business Development Executive @ HomeComfy (www.homequipo.in)

Employment Type: Full time

Apply within: 30 Days

Salary: 10000-12000

Is it a Remote Job?: No

Location: Ahmedabad

Responsibilities

Selected person's day-to-day responsibilities include:

1. Generate sales through calls, emails, and other ways
2. Understand the client's requirements and discuss them over chat or call
3. Collect feedback from the leads
4. Doing cold calling
5. Identifying sales opportunities
6. Closing business deals
7. Negotiating
8. Following up with customers
9. Meeting sales targets
10. Managing customer relationships, ensuring sales growth
11. Explaining the products to the customers

How to Apply

Mail them at talent@homequipo.in