

## 1. Relationship Executive

@Staffurs [<http://www.staffurs.com>]

Employment Type: Full time

Apply within: 30 Days

Salary: 1-3 LPA

Location: Hybrid (Remote/ Office both)

### Responsibilities

Positions: Tele Sales/ Relationship executive

Location: Remote/ Mumbai (Chembur)/ Ahmedabad

#### *Sales:*

- Providing customers with information on products, services & offers
- Take calls from customers and do outbound calling
- Identifying customer needs and suggesting right services and ensuring seamless customer experience
- Taking customer calls and solving queries

#### *Data entry:*

- Ensure the operational data is cleaned up and stacked well in the database and CRM

#### *Marketing:*

- Ensure the company latest marketing material is available on the various sales channels

#### *Candidate qualification:*

- The candidate should be 12th Pass with 1 - 6 years of experience in sales / Telecaller and should have Lead Generation, Outbound/Cold Calling and Domestic Calling skills.
- For Remote location jobs, candidate should have Laptop and proper wifi
- The candidate should be hands on with computer operation i.e should know MS office, Excel, word, ppt, internet etc

#### *Perks & Benefits:*

- Annual Salary Inr 1-3 lac based on the candidate
- Incentive and perks based on the achievement of sales target and other KPIs
- Mobile/ data recharge
- Flexi working
- Training

### How to Apply

Contact: [hr@staffurs.com](mailto:hr@staffurs.com)