

4. Software Pre-sales Executive

@ Weighmast (Endel Digital Solutions) [<https://www.endel.digital>]

Employment Type: Full-time

Apply within: 15 days

Salary: 30K- 35K per month

Location: Vikramnagar, Ahmedabad

Responsibilities:

- Setup and lead call with the client to understand the software requirement.
- Document minutes of the meeting and circulate the same with teams.
- Organize an on-line demo for the products/prototype.
- Create a requirement document, validate the same with the customer.
- Work with an architect to create solution proposal.
- Coordinate with leadership team for commercial discussion
- Front-end solution discussion with the customer along with the technical teams

Expertise in:

- Requires 2+ years of experience in software pre-sales/sales support.
- Graduate from any reputed institute
- Excellent communication skills (written and verbal)
- Basic understanding of software terminology, development platforms and methodology

Qualifications:

- Microsoft office: Word, excel and PowerPoint.
- Microsoft Visio or any other flowchart creation software
- Excellent understanding of collaboration tools like Microsoft Teams, Zoom, WebEx, GoToMeeting
- Proposal writing, presentation creation and solution defence

How to Apply

Send your CV to recruit@e-global.in